



Maximum Comfort News

www.harriscomfort.com

Spring 2013



FROM OUR
FAMILY TO YOURS

We Weathered the Storm Together

This past fall was one to remember. We hope our customers stayed safe and, if your home suffered storm damage, that everything is back to normal.

We are happy that we were able to meet our customers' needs during Hurricane Sandy. With power out, trees down and roads blocked, our heroic Harris team did their very best to repair failed heating systems and deliver heating oil and propane. We are very proud of everyone for a job well done.

Hurricane Sandy in 2012 and Hurricane Irene in 2011 made us realize how powerful Mother Nature is. These severe weather events also made customers think about finally getting a whole-house emergency backup generator from Harris Comfort. The majority of calls we received after the storms hit were from new and existing customers alike asking about generators. These homeowners are now telling us their **generators are the best investment they ever made.**

Hopefully, we'll never get a storm like Sandy again ... but **with those spring and summer rainstorms approaching, as they always do, it's a smart move to contact us now** at one of the numbers listed below. We'll set up your **FREE, no-obligation whole-house generator consultation** and help you find a model that meets your needs and budget. Remember, **we've got all the propane you need to keep it running!**

This issue of *MAXimum Comfort News* is filled with lots of ways to help you save money and energy this spring and summer. **Don't forget to take advantage of our super Carrier spring offer, and enter our contest to win a \$75 Amazon gift card!**

At Harris Comfort, we are here for you, no matter what. You have our "Harris Comfort Guarantee" on that.

Sincerely,

David M. Harris

David M. Harris
President

Take Control of Your Fuel Costs!

They're up. They're down. They're up again. We're talking about heating oil prices. To protect yourself from this energy price roller coaster ride, **you can count**

on the security and stability of a Harris Comfort budget plan.

With our budget plan, you won't have to worry about a big bill showing up at an inconvenient time. **We'll spread your total fuel costs throughout the year so you'll have consistent monthly payments.**

For added convenience, you can also enroll in our **automatic delivery** program, which assures you of never running out of fuel, no matter what the weather.

Enroll now!

Call (215) 968-7477 or
(215) 788-4596 in Pennsylvania,
and (609) 386-4658 in New Jersey.

Combine your budget plan with price protection ...

when you choose our cap price budget plan. This plan offers you the best of both worlds – the benefits of a budget plan with the price protection of a cap program. You'll pay no more than your capped price with full downside protection.



Why You Need Cooling System Maintenance

“Why do I need annual maintenance on my central air conditioner?” you might say. “I only use it a few months out of the year.”

There’s probably no other home appliance that takes a beating like your central air conditioner. Your unit is probably switched on every day during the warm weather. The outdoor condenser is exposed to the hot summer sun – as well as rain, dirt, debris, insects, and even mold. That’s why you need annual maintenance to make sure that your A/C works at its very best.

Cooling system maintenance will help you save time, money and stress!

- **Your A/C will last longer**, saving you the cost of buying a new unit.
- **You could lower your utility bills by increasing your energy efficiency by up to 10%** – even higher if your cooling system is low on refrigerant or has other deficiencies that are routinely spotted during a maintenance call.
- **You’ll save on repair costs**, including parts and labor.
- **You’ll protect your investment in your cooling equipment** – and, if your central air conditioner doubles as your heat pump during the winter, that’s even more reason for preventive maintenance.
- **You’ll add more value to your home** – an energy-efficient, well-running air conditioner is a great selling point.
- **You’ll feel more comfortable** – and that’s what having an air conditioner is all about!

If, during the course of your checkup, we find any minor problems, we’ll fix them before they turn into costly repairs.

Don’t give your cooling system the cold shoulder – reward it for its efforts with an annual maintenance checkup and you could save thousands of dollars in energy bills and repair costs. Call now for your appointment.



Here’s what’s typically included in a cooling system checkup:

- ✓ Check operating pressures
- ✓ Check refrigerant charge
- ✓ Check filters
- ✓ Check compressors
- ✓ Check fan motor
- ✓ Check all major parts
- ✓ Lubricate all moving parts
- ✓ Tighten all working connections

If you’re enrolled in our cooling service contract, your annual A/C maintenance is included!

Is It Really a Cooling Emergency?

The last thing you need on a blazingly hot summer day is for your air conditioner to conk out on you. But ... you may not have a cooling emergency on your hands after all! Here’s how to check your central air conditioner before calling for emergency service.

- **Check the settings on your thermostat.** Make sure the temperature control selector is set below the current room temperature, and the system switch is on the COOL or AUTO position. The fan switch should be set to ON for continuous airflow or AUTO if you want the blower to operate only while the air conditioner is operating.

- Try to get the air conditioner to turn on by **lowering the thermostat** to its lowest temperature setting.
- If the air flow out of your registers seems low, **check the air filter.** An extremely dirty air filter can block air flow.
- Make sure all **registers are open and not obstructed.**
- **Check the power disconnect** switch by each unit (outdoor and indoor).
- **Check the fuse/breaker** at the electrical panel for both the outdoor and indoor unit.

• If the problem persists, please call us.
We’ll take care of it!



The Advantages of Ductless Mini Splits

More and more of our customers are asking about ductless mini split air conditioning systems. And with good reason ...

If you've always wanted central air conditioning, but don't want to deal with the inconvenience of installing ductwork in your home, then a ductless mini-split A/C system is for you!

This energy-efficient ductless air conditioner (which serves as a heat pump during the winter) allows you to **cool your home without ductwork!**

Perfect for installing in tight, compact spaces, ductless systems consist of an **indoor air handling unit and a slim-line outdoor condenser unit**, connected by refrigerant lines running through a small (3-to-4-inch) opening in the wall or ceiling. The **sleek, compact indoor unit** can be installed high up on a wall or suspended from the ceiling (with easy access via remote control), and it's so high-tech it looks nothing like a typical air conditioner. The outdoor unit cycles the refrigerant through the lines to and from the indoor unit, where the air is conditioned and then **quietly distributed into the open space.**

Ductless mini-split air conditioners are great for ...

- * Houses with "non-ducted" heating systems, such as hydronic (hot water heat) and radiant panels
- * Installation in compact spaces
- * Retrofits
- * Home additions
- * Very efficient new homes that require only a small space conditioning system



Advantages of ductless mini-splits

- * **ENERGY SAVINGS:** Because they have no ducts, mini-splits avoid the energy losses associated with the ductwork of central forced air systems.
- * **ZONING:** We can install as many as **four indoor air handling units** (for four zones or rooms) connected to one outdoor unit. **Each of the zones has its own thermostat, for greater energy savings.**
- * **SAFETY:** Split systems can help keep your home safer, because there is only a small hole in the wall, while wall and window air conditioners can provide easy access for intruders.
- * **REBATES:** **Federal tax credits, manufacturers' rebates and other incentives may be available.**

This spring go ductless! Experience true comfort and amazing savings with a ductless mini-split system! Call us for details.



Want more information?

Simply complete the form below and send it back to us.



Name (first, middle initial, last) _____

Address _____

City _____ State _____ ZIP _____

Phone _____ E-mail Address _____

Please enter me in your contest to win a \$75 Amazon gift card.
Please see entry rules.

I'd like more information on:

(check all applicable)

- Cooling System Maintenance
- Cooling and Heating Service Contracts
- Ductless Mini-Split Systems
- Indoor Air Quality Equipment
- Carrier Comfort Equipment
- Special Rebates and Offers
- Other: _____

Aaaachooo!

It's Time for IAQ!

(Indoor Air Quality Equipment, That Is!)



Sneezing, wheezing, coughing ... it must be allergy season! But there's no reason to suffer, because we have **several effective and affordable solutions to improve your indoor air quality.**



Why is indoor air quality equipment important? Tightly sealed and insulated homes are great at maintaining comfort ... but that also means that some pretty nasty things are trapped indoors, too – like **dust, odors, chemical fumes, pet dander, irritants, microscopic insects, mold, mildew, viruses, and more.** And, every time you open the doors and windows to let the warm air in this spring, **pollen from trees, weeds and grasses** enters your home.

We feature high-quality Carrier indoor air quality solutions, including:

- * **Air cleaners:** Carrier's state-of-the-art air purifier systems trap and kill bacteria, viruses, mold spores, allergens and other pollutants in the conditioned air – and keep them out.
- * **Fresh air ventilators:** Carrier's innovative ventilators are designed to remove stale air from your home, while keeping valuable energy from escaping.
- * **Ultraviolet (UV) lamps:** Carrier's UV lamps protect the indoor coil of your heating and air conditioning system, effectively killing off mold and bacteria before they can be pushed into the air inside your home.

We also specialize in **Carrier humidifiers**, which our customers tell us they can't live without during winter. Plus, we ensure our customers' peace of mind all year long with **Carrier carbon monoxide alarms**, which feature sophisticated electronics and unmatched sensor technology to detect and record the levels of dangerous CO circulating in indoor air.

Breathe easier this allergy season – and every season. **Call now for a custom indoor air quality consultation!**

Healthy Recipe Corner

No-Cream Pasta Primavera

From allrecipes.com

Prep: 25 min., Cook: 35 min., Yield: 6 servings

Ingredients

- 1 (12 ounce) package penne pasta
- 1 yellow squash, chopped
- 1 zucchini, chopped
- 1 carrot, julienned
- 1/2 red bell pepper, julienned
- 1/2 pint grape tomatoes
- 1 cup fresh green beans, trimmed and cut into 1 inch pieces
- 5 spears asparagus, trimmed and cut into 1 inch pieces
- 1/4 cup olive oil, divided
- 1/4 teaspoon salt
- 1/4 teaspoon coarsely ground black pepper
- 1/2 tablespoon lemon juice
- 1 tablespoon Italian seasoning
- 1 tablespoon butter
- 1/4 large yellow onion, thinly sliced
- 2 cloves garlic, thinly sliced
- 2 teaspoons lemon zest
- 1/3 cup chopped fresh basil leaves
- 1/3 cup chopped fresh parsley
- 3 tablespoons balsamic vinegar
- 1/2 cup grated Romano cheese



Nutrition per serving:

Calories: 406;
Cholesterol: 15 mg;
Fiber: 5.9g; Sodium: 252 mg;
Carbohydrates: 54.4g;
Fat: 15.4g; Protein: 13.6g

Directions

1. Preheat oven to 450 degrees. Line a baking sheet with aluminum foil.
2. Bring a large pot of lightly salted water to a boil. Add penne pasta and cook for 10 to 12 minutes or until al dente; drain.
3. In a bowl, toss squash, zucchini, carrot, red bell pepper, tomatoes, green beans, and asparagus with 2 tablespoons olive oil, salt, pepper, lemon juice, and Italian seasoning. Arrange vegetables on the baking sheet, and roast 15 minutes in the preheated oven, until tender.
4. Heat remaining olive oil and butter in a large skillet. Stir in the onion and garlic, and cook until tender. Mix in cooked pasta, lemon zest, basil, parsley, and balsamic vinegar. Gently toss and cook until heated through. Remove from heat and transfer to a large bowl. Toss with roasted vegetables and sprinkle with Romano cheese to serve.

SAVE up to \$2,125*

Plus take advantage of up to \$500 federal tax credit & utility company rebates!

10-Year Parts Warranty!* What a great time to replace your old energy-wasting cooling & heating system with a new Carrier system that will reward you with lower utility bills for years to come!



turn to the experts

* Up to \$1,525 Carrier Cool Cash rebate effective March 1st through June 30th, 2013. System must be installed by July 15th, 2013. Up to \$600 ServAssure rebate. Rebate amounts vary depending on equipment purchased. Warranty period is five years if not registered in 90 days. Jurisdictions where warranty restrictions are not allowed automatically receive a 10-year parts warranty. See warranty certificate at carrier.com. Up to \$500 Federal Tax Credit on select models. Ask your tax advisor if you qualify. Call for complete details.



Carrier, the world's leading brand of heating & cooling systems, trusted in more homes than any other brand.

Harris Comfort: Your COMPLETE Source for ALL Your Air Conditioning Needs

Keep cool for less this summer, with air conditioning sales, installation and service from the cooling pros at Harris Comfort!

Sales and Installation

We sell and install the most energy-efficient central air conditioners in the industry. Today's units are more durable, quieter, and contain eco-friendly coolant. They also integrate ventilation, humidification, dehumidification, and indoor air quality – and the latest models have microprocessor-based controls to regulate these functions.

Upgrades

According to the U.S. Department of Energy, **today's central air conditioners use 30% to 50% less energy** to produce the same amount of cooling as air conditioners made in the mid 1970s. Even if your air conditioner is only 10 years old, **you may save 20% to 40% of your cooling energy costs by replacing it with a newer, more efficient model.** Look for an air conditioner with the **ENERGY STAR®** label. ENERGY STAR® qualified central A/Cs have higher seasonal energy efficiency ratio (SEER) and energy efficiency ratio (EER) ratings, making them over **15% more efficient** than conventional models.

Brands

We are proud to sell and install energy-smart central air conditioners from **Carrier, Trane and Lennox.**



Ductless mini-split systems

We also sell and install **Mitsubishi ductless mini-split systems.** (You can read all about mini-splits on page 3.) If you've always wanted central air conditioning, but don't want to deal with the inconvenience of installing ductwork in your home, the Mitsubishi "Mr. Slim" ductless mini-split A/C system is for you!



Service

The best way to ensure a lean, mean, green cooling machine is with regular maintenance by an expert Harris Comfort service technician.

Tune-ups

Harris Comfort's 11-point annual tune-up will keep your A/C system running at peak efficiency. Our expert, trained technicians will adjust, inspect, clean, lubricate and calibrate your system, and prepare it for summer operation. If we spot any small problems along the way, we'll fix them before they become bigger problems.

A/C service plans

When it comes to air conditioning and heat pump expertise, nobody beats Harris Comfort. **We're one of the few companies in the area offering emergency air conditioning service.** Choose from our **two value-added plans** – the **Comfort Plus A/C Plan** and the **Ultimate Comfort A/C Plan.** Both plans include your **11-point annual tune-up.**



Call (215) 968-7477 or (215) 788-4596 in Pennsylvania, and (609) 386-4658 in New Jersey for your FREE CENTRAL AIR CONDITIONER CONSULTATION.

The U.S. May Soon Become the World's Top Oil Producer

According to the International Energy Agency, **the United States will become the world's largest oil producer by around 2020, overtaking Saudi Arabia,** as new exploration technologies help find more resources.

In its *World Energy Outlook*, the organization also predicted that greater oil production and more efficient use of energy will allow the United States, which now imports about 20% of its energy, to become nearly self-sufficient around 2035. By 2015, U.S. oil production is expected to rise to 10 million barrels per day before increasing to 11.1 million barrels per day by 2020, overtaking second-place Russia and front-runner Saudi Arabia. The U.S. will export more oil than it imports by 2030.

Here at Harris Comfort, we've always assured our customers of a dependable supply of fuel, thanks to our **convenient automatic delivery service.**



We'll Pay You to Refer Us!

Refer a friend, neighbor, relative or coworker to Harris Comfort today.

If that person becomes an automatic delivery customer or purchases new equipment from us, **you'll earn a \$100 company credit ...** and your referral will receive a \$100 company credit, too!*



You can refer as many people as you wish – the more new customers we get, the more company credit you'll earn! Simply call us at **(215) 968-7477 or (215) 788-4596 in Pennsylvania, and (609) 386-4658 in New Jersey;** or contact us online at harriscomfort.com.

**Some restrictions apply, call for details.*



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NJ: (609) 386-4658

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NJ: LIC. # 13VH06306900

WHAT'S INSIDE

- Budget Plan
- Cooling System Maintenance
- Is It a Cooling Emergency?
- Ductless Mini-Splits
- Indoor Air Quality
- Recipe Corner
- Carrier "Cool Cash" Offer
- Our A/C Services
- U.S. Could Lead in Oil Production
- Refer a Friend to Harris
- Win a \$75 Amazon Gift Card!
- Fall Contest Winner
- Don't Switch to Gas!

NEW CONTEST!

WIN A \$75 AMAZON.COM GIFT CARD

We're giving away an amazon.com gift card worth \$75.00 to one lucky Harris Comfort customer! As the world's largest online retailer, amazon.com sells just about everything under the sun.

What's more, in our continuing effort to go green, you may now enter the contest online! Just go to www.servassure.com and complete the easy entry form. You may also mail in the entry form on page 3. No purchase necessary to enter and win. Winner will be selected by random drawing at contest end (May 31, 2013) from among all eligible entries received. Odds of winning depend on number of eligible entries received. Contest is open to individuals 18 years and older. Void where prohibited by law. Subject to all federal, state and local laws and regulations.

\$500 Holiday Shopping Spree Winner

The winner of the \$500 Shopping Spree contest featured in the Fall 2012 issue is Connie Busby of Lansdale, PA. Congratulations! See above for our latest contest.

Seriously ...

Why Would You Switch to Utility Gas Now?

Given the terrible power outages affecting the entire east coast during and after Hurricane Sandy (8,511,251 combined total peak outages reported for all 21 states affected), you probably don't think too highly about the utilities. So, **why would you let a bureaucratic utility deliver natural gas to your home** (which, by the way, shuts off just like electricity)?

Even though Harris Comfort installs and services gas equipment, **we want you to make an educated choice before considering a conversion to natural gas heat.**

If you are thinking of converting to natural gas for cooking or clothes drying, you should first consider a dual fuel solution – Oilheat plus propane. Harris Comfort is the premier supplier of propane in our region, and we've designed economical dual fuel systems for many of our customers.

In fact, **Harris Comfort offers installation and service of ALL types of heating equipment – oil-fired, gas-fired, propane-fired ... even electric heat pumps.**

There are two important points here that we want to stress:

- 1. Talk to us before you switch fuels**, so we can discuss your options. We know your family, your home, your heating needs and your budget ... and **we want to help you reach a solution that's best for YOU.**
- 2. As a local, family owned and operated comfort company**, Harris Comfort employs local people, contributes to the local economy, and participates in community service. **Unlike those large, impersonal utilities that left millions in the dark this past fall, we listen and we respond.**

It's time to convert your thinking, and not necessarily your fuel. Call the heating professionals at Harris today, at (215) 968-7477 or (215) 788-4596 in Pennsylvania, and (609) 386-4658 in New Jersey.

For more information on natural gas the utilities won't disclose, visit AmericanEnergyCoalition.org.

